

CLEVELAND & CO™

External in-house counsel



WE ARE HIRING A DERIVATIVES SPECIALIST

ABOUT CLEVELAND & CO™

Cleveland & Co External In-House Counsel™ is a specialist outsourced legal team providing legal advisory services in the investment management industry. We are built on our ability to think differently, pioneering a better way to serve our clients in an ever-changing world while fostering a culture of success.

Cleveland & Co External In-House Counsel™ is an established law firm that provides leadership and vision for our 180+ international clients who have a combined AUM of over £8 trillion.

We are a team of highly skilled professionals at the top of our game. We got here because we believe in doing whatever it takes to be successful. We are current, resourceful, dynamic, agile, and proud of the impact we can make in the world. Our single global team of pace setting professionals is the key to supporting our global client base and their continued success. We pride ourselves on being flexible, effective, and efficient in determining our clients' objectives and are driven by their success.

With our head office in London, we are in the next phase of our business plan, expanding into Asia Pacific and North American markets. Are you ready to be part of a firm that is at a very exciting stage in its lifecycle with never ending opportunities?

ARE YOU LOOKING FOR A FRESH CHALLENGE?

Cleveland & Co is a growing business, and we value honest people with drive who contribute to the team's and our clients' success. As a firm regulated by the Solicitors Regulatory Authority ("SRA"), we are looking to recruit talented people who can grow within the firm and take part in shaping its future. If you are results focused, accountable, and looking for a role that will support your development, then you're the perfect fit. If you love what you do and want to make a difference, we want to hear from you.

You will need your own MacBook or other Apple device, which is part of our "bring your own device" policy.

WE ARE LOOKING FOR AN AMBITIOUS DERIVATIVES SPECIALIST

We are looking for an ambitious Derivatives Specialist who is looking for a varied role that will offer a broad range of experience with firms across the financial services industry. The ideal candidate will have at least 5+ years' of derivatives experience and will have an excellent working knowledge of the following:

- financial services legal and regulatory issues;
- structured derivatives and financing techniques;
- ISDA documentation;

- general capital markets transactions; and
- legal documentation and agreements.

Must-have criteria for this role:

- independent, resourceful, and confident with great problem-solving skills;
- strong interpersonal skills, business sense, and professionalism to communicate with all levels of management, staff and clients;
- proactive, able to take the initiative and anticipate the firm's and client's needs;
- ability to work effectively with a range of personality types and seniority levels;
- self-starter with a history of pushing for deadline-driven results;
- be able to jump in and support the team when/where needed; and
- lead and be one step ahead, constantly be thinking about what needs to be done next to improve things for the team and our clients. Think of new initiatives, new ways of doing things, and introduce them into the workday, to help move us forward.

RESPONSIBILITIES

The Derivatives specialist will work within the team to play integral role on a variety of derivatives and structured finance matters, including without limitation:

- derivatives clearing;
- advise on regulatory compliance matters;
- complex OTC and exchange-traded derivatives transactions;
- repos and securities lending;
- risk mitigation strategies;
- legal documentation including ISDA, CSA, GMRA, GMSLA etc;
- commercial contracts;
- financial services regulation;
- legal research; and
- writing legal articles.

The right candidate will also be adept at:

- building and managing client relationships;
- working collaboratively to deliver quality work to clients; and
- driving strategy to contribute to the success the firm

BENEFITS

- Sponsorship for UK residents under the UK's Skilled Worker visa sponsorship scheme
- Opportunity to immediately impact growing a successful firm with industry recognition
- Performance bonus scheme
- Profit share scheme
- Statutory Pension
- Shorter Friday workday and work from home
- A culture of success focused on our values and results
- Exciting and varied work gaining experience from multiple investment firms

- One-to-one mentoring with experienced investment management lawyers and a collaborative team environment
- Scope for fast career progression and skills development
- Opportunity to attend relevant courses
- External mentoring programme
- Private medical insurance
- Regular social events
- Ride to work scheme
- Casual dress
- Company events & social hours

LOCATION

Our offices are in a restored period factory building located in the well-connected and trendy neighbourhood of Bermondsey in London.

We have a relaxed and friendly office environment, and we dress casually unless we are meeting with clients.

SALARY

FTE: £70,000 to £100,000 based on experience. We actively encourage candidates to apply who may also be looking for part-time employment or flexible working as well as those returning from a career break.

CONTACT DETAILS:

Please contact the Recruitment Team at recruitment@cleveland-co.com more information or to submit your CV.

Please see our careers page for further information about working with us <https://cleveland-co.com/life/our-jobs/>

